



## **G.A.R.D. your airport**



### **Who We Are**

We are Invisible Intelligence, LLC, the developers of G.A.R.D.®, a product that provides General Aviation airports with a low cost way to record and save all audio transmissions at their airport. In as little as 5 minutes the system can be set up and collecting data.

We are now in 15 states with Maine, Massachusetts, and Vermont on board for 100% funding. We currently have well over 90 units in operation and are working with DOTs in half a dozen states.

The valuable data being collected at these airports can be retrieved anytime by the airport manager and used for multiple purposes. The voice data can be played back and used as a training aid for ground vehicles authorized to be in the movement areas. It can also assist local and federal officials with accident investigations at non-towered GA airports. The current software also allows airport managers to track aircraft operations daily, weekly, monthly and yearly. Our software is currently able to track both aircraft and ground vehicle movements separately. This is vital data for airport sponsors and local, state and federal entities.

We look forward to the opportunity to discuss our G.A.R.D. product and the benefits it can provide to your airport. More information can be found on your website at [www.invisibleintelligenceLLC.com](http://www.invisibleintelligenceLLC.com).

Please review the information in this packet and contact us with any questions you may have.

Regards,

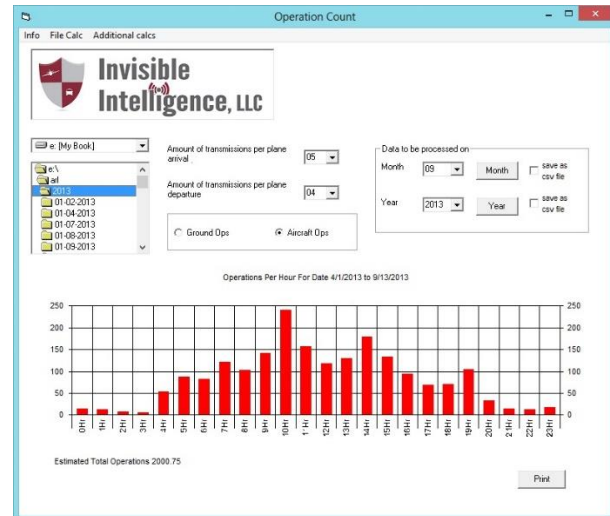
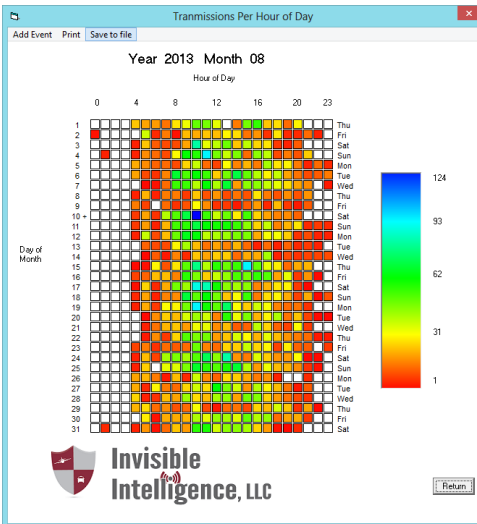
John Guimond and Ron Cote  
Invisible Intelligence, LLC



## Information Overview

Reasons to GARD® your airport:

- GARD is capable of recording and storing all your radio traffic on your UNICOM frequency.
- Do you know when the busiest month, day, and hours are?
- When should you bring in more staff?
- How many planes landed after you left?
- If you have a tower, can you get the audio files from them easily?
- How many maintenance movements do you have at your airport and when are they?
- Data collected can provide annual operations numbers.
- Data can be used for training airport users.
- GARD can assist in accident investigations.
- If something goes wrong, who said what?



**Protect your airport.  
GARD your airport.**

Simple, cost effective software and specialized electronics.





## What's Included

The G.A.R.D.® Dashboard includes the following:

- Invisible Intelligence GARD software
- Invisible Intelligence Opcount software
- Invisible Intelligence GARD attenuating box
- Laptop with Windows 8, 4 GB Ram and 500GB HDD
- Bearcat Base Scanner
- The unit will be preloaded with the GARD software and the scanner preprogrammed with airport Unicom frequency provided by the airport.



Invisible Intelligence, LLC also offers DTMF modification to radios for airport vehicles. DTMF will allow airport users to separate vehicle traffic from aircraft traffic. DTMF can be installed on all radios capable of being modified. Currently only icom radios have been tested and able to accept DTMF chips.

The Invisible Intelligence, LLC GARD unit is pretested before being shipped to the airport.

The cost for the GARD unit described above is \$3,950\*.

The cost per unit for the DTMF system per radio modification is \$210\*.

Auto-Upload is an Opcount upgrade which enables Month and Year data to be automatically emailed to several email addresses, saving you a trip to collect the data. This software upgrade is \$350\* per unit upgraded.

GARD units are guaranteed for twelve months from the date of purchase. Software is licensed not sold. You can view a copy of the software license on our website at [www.invisibleintelligencellc.com/software.html](http://www.invisibleintelligencellc.com/software.html)

An annual Maintenance Agreement can be purchased for 15% of the total contract price to include maintenance upgrades and technical support. The maintenance Agreement will expire one year after purchase unless renewed.

\*Current prices 11/11/2016. Prices are subject to change.



## Frequently Asked Questions

### **What is G.A.R.D.® and is it only for airports?**

G.A.R.D. (General Audio Recording Device) uses state of the art software, and proven electronics to deliver quality and reliability at an affordable price. G.A.R.D. software/hardware system can be used to monitor and record any radio traffic. G.A.R.D. is also capable of generating reports, such as transmissions per day, duration of transmissions, and average length of transmissions.

### **What comes with the complete G.A.R.D.® Dashboard System?**

A complete system consists of laptop computer with 3.5 mm audio jack and audio out speaker, a G.A.R.D. unit, G.A.R.D. Invisible Intelligence software, and a scanner or radio. The system runs on Windows XP, Windows 7 or Windows 8. Depending on where the scanner is located, an outside antenna may be required. The total price does not include external antenna, shipping and tariffs.

### **What kind of computer comes with the G.A.R.D.® Dashboard System?**

The computer we supply is a laptop with a 500 GB hard drive, 4 GB Ram, and Windows 8 operating system. The computer is voltage rated at 120 to 250 and can use an adapter plug for 240.

### **How do I program the system with the right Unicom frequency?**

Customers provide us with the specific Unicom frequency for each airport that the G.A.R.D.® system will be installed at. The scanners are pre-programmed and all systems are tested prior to shipping to customers.

### **Can G.A.R.D.® monitor and record more than one frequency?**

Currently G.A.R.D. only monitors one frequency per unit.

### **How much does the complete G.A.R.D.® Dashboard System cost?**

Currently, the complete cost, excluding shipping, tariffs, and external antenna (if necessary), is \$3,950 USD. \* Please note that prices are subject to change.

### **How long does it take to receive a system when ordered?**

Time can vary but the current production time is 3 weeks.

### **Are there payment plans available?**

We understand all airports have very tight budgets. One of the owners of the company is also a manager of a small GA airport and that is why we kept the price affordable. If the price is an issue we can work with you to establish a payment plan to work with your budget.